

# Mechanism Design with Monetary Transfers

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# Outline of the Talk

- 1 The Setup
  - Unrestricted Preferences
  - Restricted Preferences
- 2 Mechanisms in Quasi-linear Domain
  - Structure of a Mechanism
  - Some Definitions
- 3 Results
  - Groves Class of Mechanisms
  - What Other Mechanisms are Incentive Compatible
  - Revenue Equivalence
  - Uniqueness of Groves for Efficiency
  - Budget Balance
  - Bayesian Incentive Compatibility
- 4 Summary

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# The Gibbard-Satterthwaite Setting

- Voters can have arbitrary *strict ordinal* preferences over the set of alternatives
- Set of alternatives  $X = \{a, b, c, d\}$

Voter 1	Voter 2	Voter 3	Voter 4
<i>a</i>	<i>d</i>	<i>c</i>	<i>d</i>
<i>b</i>	<i>b</i>	<i>b</i>	<i>b</i>
<i>c</i>	<i>a</i>	<i>a</i>	<i>c</i>
<i>d</i>	<i>c</i>	<i>d</i>	<i>a</i>

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Theorem (Gibbard (1973), Satterthwaite (1975))

If  $|X| \geq 3$ , an onto social choice function is strategyproof if and only if it is dictatorial.

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- Agents' utilities are given by

$$u_i(x) = u_i(a, p) = v_i(a) - p_i$$

## Example: Public Good

Alternatives →

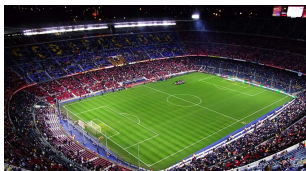


Alice	10	80
Bob	100	30
Carol	40	50

Photo courtesy: [wikimedia.org](https://commons.wikimedia.org/) and [nimsuniversity.org](https://www.nimsuniversity.org/)

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- Valuations:  $v_A(F) = 10, v_A(L) = 80$
- Social planner takes the decision of building F or L
- Can *tax* people differently depending on their preferences

**Quasi-linear preferences**

## Example: Resource Allocation







Commodities →			
Alice	0.2	0.8	0.5
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Photo courtesy: individual organizations

## Example: Resource Allocation




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- Set of allocations  $A = \{x \in [0, 1]^{n \times m} : \sum_{j=1}^m x_{i,j} = 1\}$
- Items are divisible among the agents
- Agents' valuations reflect their preferences over different allocations
- They are charged monetary transfers for every allocation

### Quasi-linear preferences



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Selfish valuations

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  - ▶ For all agents,  $x_1 \succ x_2$  for any valuation profile
  - ▶ There is no preference profile where  $x_2 \succ x_1$

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- Consider the mechanism:

- ▶ pick the alternative  $a^*$  that maximizes the sum of the valuations (with arbitrary tie-breaking rule)
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  - ▶ pay every agent  $i$  an amount  $\sum_{j \neq i} v_j(a^*)$
- The mechanism is truthful, even though not a dictatorship

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- Set of agents  $N = \{1, \dots, n\}$
- Set of allocations  $A$ , finite (for this tutorial)
- Valuation of agent  $i$ ,  $v_i : A \rightarrow \mathbb{R}$ , the set of valuations is denoted by  $V_i$

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- A mechanism in quasi-linear (QL) domain is a pair of functions:
  - ▶ allocation function,  $a : \prod_j V_j \rightarrow A$
  - ▶ payment function,  $p_i : \prod_j V_j \rightarrow \mathbb{R}$ , for all  $i \in N$
- Agent  $i$ 's payoff is given by:

$$v_i(a(v)) - p_i(v)$$

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- Only *direct revelation mechanisms* (DRM) **(this talk)**

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# Social Choice Function

## Definition (Social Choice Function)

A *social choice function* (SCF)  $f$  is a mapping from the set of valuation profiles to the set of allocations, i.e.,  $f : V \rightarrow A$ , where  $V = \prod_j V_j$ .

- Note that the outcome is only the allocations



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- Note that the outcome is only the allocations
- In QL domain:  
A mechanism  $M = (a, p)$  *implements* a SCF  $f$  if:
  - ▶  $a(v) = f(v), \forall v \in V$  and,
  - ▶ for every agent  $i \in N$ , reporting  $v_i$  truthfully is an *equilibrium*
- Even though the SCF is concerned with only allocations, payments can also be characterized by *revenue equivalence* (defined later)

# Incentive Compatibility

## Definition (Dominant Strategy Incentive Compatibility (DSIC))

A mechanism  $(f, p_1, \dots, p_n)$  is *dominant strategy incentive compatible* if for all  $i \in N$  and for all  $v_{-i} \in V_{-i} := \prod_{j \neq i} V_j$ ,

$$v_i(f(v_i, v_{-i})) - p_i(v_i, v_{-i}) \geq v_i(f(v'_i, v_{-i})) - p_i(v'_i, v_{-i}), \quad \forall v_i, v'_i \in V_i.$$

In this case, payments  $p_i, i \in N$  implement  $f$  in dominant strategies

## Incentive Compatibility (Contd.)

- In a Bayesian game, the valuations  $v$  are generated through a prior  $P$
- Each agent  $i$  knows her own realized valuation  $v_i$  and  $P$
- Her belief on the valuations of other agents  $v_{-i}$  is given by  $P(v_{-i}|v_i)$  derived by Baye's rule

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### Definition (Bayesian Incentive Compatibility (BIC))

A mechanism  $(f, p_1, \dots, p_n)$  is *Bayesian incentive compatible* for a prior  $P$  if for all  $i \in N$ ,

$$\mathbb{E}_{v_{-i}|v_i}[v_i(f(v_i, v_{-i})) - p_i(v_i, v_{-i})] \geq \mathbb{E}_{v_{-i}|v_i}[v_i(f(v'_i, v_{-i})) - p_i(v'_i, v_{-i})] \\ \forall v_i, v'_i \in V_i.$$

In this case, payments  $p_i, i \in N$  implement  $f$  in a Bayesian Nash equilibrium

# Observations on IC

- A DSIC mechanism is always BIC

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For a DSIC mechanism  $(f, p_1, \dots, p_n)$ , let valuations of agents other than  $i$  is fixed at  $v_{-i}$

- If  $v_i, v'_i$  be such that  $f(v_i, v_{-i}) = f(v'_i, v_{-i})$ , then  $p_i(v_i, v_{-i}) = p_i(v'_i, v_{-i})$

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- Consider another payment  $q_i(v_i, v_{-i}) = p_i(v_i, v_{-i}) + h_i(v_{-i})$ ,

$$v_i(f(v_i, v_{-i})) - q_i(v_i, v_{-i}) \geq v_i(f(v'_i, v_{-i})) - q_i(v'_i, v_{-i}), \quad \forall v_i, v'_i \in V_i.$$

# Efficiency

## Definition (Efficiency)

An SCF  $f$  is *efficient* if for all  $v \in V$ ,

$$f(v) \in \operatorname{argmax}_{a \in A} \sum_{i \in N} v_i(a).$$

An efficient SCF ensures that the ‘social welfare’ is maximized



# Revenue Equivalence

- This property characterizes the payment functions

## Definition (Revenue Equivalence)

An SCF  $f$  satisfies *revenue equivalence* if for any two payment rules  $p$  and  $p'$  that implement  $f$ , there exist functions  $\alpha_i : V_{-i} \rightarrow \mathbb{R}$ , such that,

$$p_i(v_i, v_{-i}) = p'_i(v_i, v_{-i}) + \alpha_i(v_{-i}), \quad \forall v_i \in V_i, \forall v_{-i} \in V_{-i}, \forall i \in N.$$

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- Saw an example of a payment of agent  $i$  being different by a factor not dependent on  $i$ 's valuation
- This property says more: pick *any* two payments that implement  $f$  - they must be different by a similar factor

# Budget Balance

## Definition (Budget Balance)

A set of payments  $p_i : V \rightarrow \mathbb{R}, i \in N$  is budget balanced if,

$$\sum_{i \in N} p_i(v) = 0, \forall v \in V.$$

- This property ensures that the mechanism does not produce any monetary surplus
- Hard to satisfy with incentive compatibility

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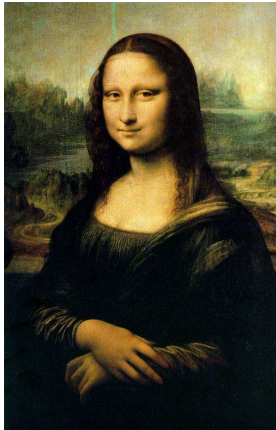
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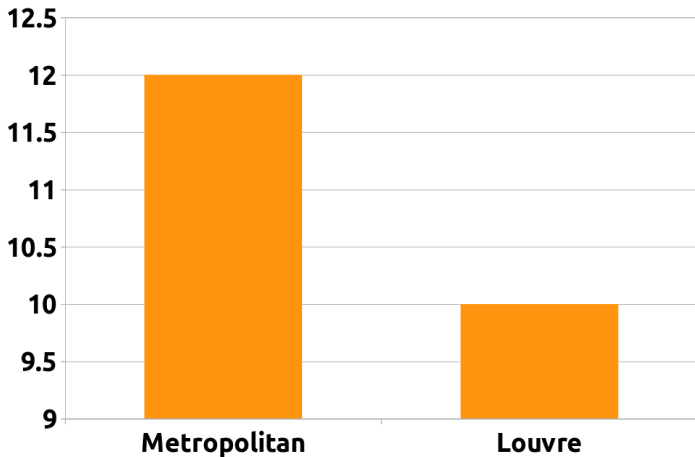
# Single Indivisible Item Auction



**Buyer 1**  
Metropolitan Museum of Arts

**Buyer 2**  
Louvre

## Second Price Auction



- Metropolitan wins, but pays second highest bid
- The mechanism is DSIC (why?)

# Groves Class of Mechanisms

- Allocation rule is efficient:

$$a^*(v) \in \operatorname{argmax}_{a \in A} \sum_{i \in N} v_i(a)$$

- Payment rule is given by:

$$p_i^*(v_i, v_{-i}) = h_i(v_{-i}) - \sum_{j \in N \setminus \{i\}} v_j(a^*(v)),$$

where  $h_i : V_{-i} \rightarrow \mathbb{R}$  is any arbitrary function that does not depend on  $v_i$



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## Claim

*Groves class of mechanisms are DSIC*

# Incentive Compatibility of Groves

- Utility of agent  $i$  according to Groves class of mechanisms:

$$\begin{aligned} u_i^{(a^*, p^*)}(v_i, v_{-i}) \\ = v_i(a^*(v_i, v_{-i})) - p_i^*(v_i, v_{-i}) \end{aligned}$$

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# Incentive Compatibility of Groves

- Utility of agent  $i$  according to Groves class of mechanisms:

$$\begin{aligned} & u_i^{(a^*, p^*)}(v_i, v_{-i}) \\ &= v_i(a^*(v_i, v_{-i})) - p_i^*(v_i, v_{-i}) \\ &= v_i(a^*(v_i, v_{-i})) - h_i(v_{-i}) + \sum_{j \in N \setminus \{i\}} v_j(a^*(v_i, v_{-i})) \\ &= \sum_{j \in N} v_j(a^*(v_i, v_{-i})) - h_i(v_{-i}) \\ &\geq \sum_{j \in N} v_j(a^*(v'_i, v_{-i})) - h_i(v_{-i}) \text{ (by definition of } a^*) \\ &= v_i(a^*(v'_i, v_{-i})) - h_i(v_{-i}) + \sum_{j \in N \setminus \{i\}} v_j(a^*(v'_i, v_{-i})) \\ &= v_i(a^*(v'_i, v_{-i})) - p_i^*(v'_i, v_{-i}) \\ &= u_i^{(a^*, p^*)}(v'_i, v_{-i}) \end{aligned}$$



# Pivot Mechanism

- A special case of Groves class when the payment is given by:

$$h_i(v_{-i}) = \sum_{j \in N \setminus \{i\}} v_j(a_{-i}^*(v_{-i})),$$

where the allocation  $a_{-i}^*(v_{-i})$  is given by:

$$a_{-i}^*(v_{-i}) \in \operatorname{argmax}_{a \in A} \sum_{j \in N \setminus \{i\}} v_j(a)$$

- The allocation  $a_{-i}^*$  maximizes the sum of valuations in the absence of agent  $i$
- The function  $h_i$  is the maximum value of this sum
- The payment is therefore:

$$p_i(v_i, v_{-i}) = \max_{a \in A} \sum_{j \in N \setminus \{i\}} v_j(a) - \sum_{j \in N \setminus \{i\}} v_j(a^*(v))$$

# Interpretations of the Pivot Mechanism

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Two Interpretations:

## 1. Externality:

- ▶  $\max_{a \in A} \sum_{j \in N \setminus \{i\}} v_j(a)$  is what the agents  $N \setminus \{i\}$  can achieve
- ▶  $\sum_{j \in N \setminus \{i\}} v_j(a^*(v))$  is what they achieve under the efficient rule
- ▶ The mechanism asks agent  $i$  to pay the difference

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## 2. Marginal contribution:

- ▶ Net utility of agent  $i$  in pivot mechanism:

$$u_i(v_i, v_{-i}) = \sum_{j \in N} v_j(a^*(v_i, v_{-i})) - \max_{a \in A} \sum_{j \in N \setminus \{i\}} v_j(a)$$

i.e., the difference in sum valuation in presence of agent  $i$  and in her absence

- ▶ Net utility is agent  $i$ 's *marginal contribution*

# What is Pivotal about it?

Alternatives →



Alice	10	70
Bob	100	10
Carol	10	50

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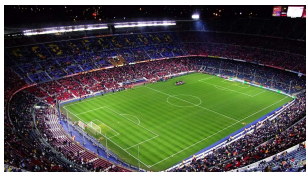


Alice	10	70
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- Alice pays  $(100 + 10) - (10 + 50) = 50$

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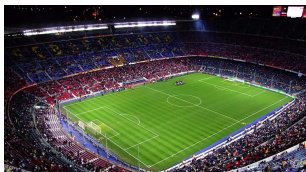


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## 4 Summary

# Affine Maximizers

An important class of SCFs is that of affine maximizers

## Definition (Affine Maximizer)

An SCF  $f : V \rightarrow A$  is an *affine maximizer* if there exists  $w_i \geq 0, i \in N$ , not all zero, and a function  $\kappa : A \rightarrow \mathbb{R}$  such that,

$$f(v) \in \operatorname{argmax}_{a \in A} \left( \sum_{i \in N} w_i v_i(a) + \kappa(a) \right).$$

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Special cases:

- $w_i = 1, \forall i$  and  $\kappa \equiv 0$ : **efficient** SCF
- $w_d = 1$ , for some  $d$ ,  $w_i = 0, \forall i \neq d$  and  $\kappa \equiv 0$ : **dictatorial** SCF

## Affine Maximizers (Contd.)

- An affine maximizer  $f$  satisfies *independence of irrelevant agents* (IIA) if for every  $i$  with  $w_i = 0$  and for every  $v_{-i} \in V_{-i}$ ,

$$f(v_i, v_{-i}) = f(v'_i, v_{-i}), \forall v_i, v'_i \in V_i$$

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- Every affine maximizer satisfying IIA is implementable
- In particular, payments are of the following form: for all  $i \in N$

$$p_i(v_i, v_{-i}) = \begin{cases} \frac{1}{w_i} \left( \sum_{j \neq i} w_j v_j(f(v)) + \kappa(f(v)) + h_i(v_{-i}) \right), & w_i > 0 \\ 0 & w_i = 0 \end{cases}$$

$f$  is an affine maximizer



# Roberts' Theorem

## Theorem (Roberts 1979)

*Let the allocation space  $A$  be finite with  $|A| \geq 3$ . If the space of valuations  $V$  is unrestricted, then an onto and dominant strategy implementable SCF  $f : V \rightarrow A$  is an affine maximizer.*

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Understanding Roberts' Theorem:

- Groves' or pivotal mechanisms are implementable, but this result is giving a necessary condition for implementability
- Moreover, it provides a functional form characterization of the DSIC mechanisms (as opposed to Myerson's monotonicity characterization)
- If payments are enforced to be zero for every valuation profile  $v$ , then the only implementable mechanism is dictatorial - GS theorem is a corollary of this result

## Some Observations and Implications

- If an SCF  $f$  is implementable in a valuation space  $V$ , it is implementable in every valuation space  $V' \subseteq V$  - same payments implement them and the number of incentive compatibility constraints reduce

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- Efficient SCF is implementable in any valuation space
- Unrestricted valuation space is crucial for Roberts' theorem - some recent results show that the affine maximizer characterization is true even for certain restricted valuation spaces
- Characterization of implementability in restricted domains is an active research area

[A PROOF BY PICTURES]



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# Revenue Equivalence

- If  $p$  and  $p'$  implement  $f$  in dominant strategies, then

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*If the type space is convex and the valuations are linear in type, then an SCF, implementable in dominant strategies, satisfies revenue equivalence.*

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*If the type space is convex and the valuations are linear in type, then an SCF, implementable in dominant strategies, satisfies revenue equivalence.*

## Theorem (Chung and Olszewski (2007))

*Suppose the type space  $T \subseteq \mathbb{R}^n$  is a connected set,  $A$  is finite and the valuations are continuous in type. If an SCF is implementable in dominant strategies, then it satisfies revenue equivalence.*

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## Theorem (Green and Laffont (1979), Holmström (1979))

*If the valuation space is convex and smoothly connected, every efficient and DSIC mechanism is a Groves mechanism.*

- Shows uniqueness of Groves class in the space of efficient, DSIC mechanisms

[A PROOF OUTLINE]

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# Green-Laffont Impossibility

## Theorem (Green and Laffont (1979))

No Groves mechanism is budget balanced (BB), i.e.,  
 $\nexists p_i^{\text{Groves}} \text{ s.t. } \sum_{i \in N} p_i^{\text{Groves}}(v) = 0, \forall v \in V.$

- This leads to the following corollary

## Corollary

If the valuation space is convex and smoothly connected, no efficient mechanism can be both DSIC and BB.

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# AGV Mechanism

- If the equilibrium condition is relaxed to BIC, we have a positive result
- Payment is defined via a function  $\delta_i, i \in N$ :

$$\delta_i(v_i) = \mathbb{E}_{v_{-i}|v_i} \left( \sum_{j \in N \setminus \{i\}} v_j(a^*(v)) \right),$$

where  $a^*$  is an efficient allocation

- Payment is:

$$p_i^{\text{AGV}}(v) = \sum_{j \in N \setminus \{i\}} \delta_j(v_j) - \delta_i(v_i)$$

**Theorem (d'Aspremont and Gerard-Varet (1979), Arrow (1979))**

*The AGV mechanism is BIC, efficient, and budget-balanced*

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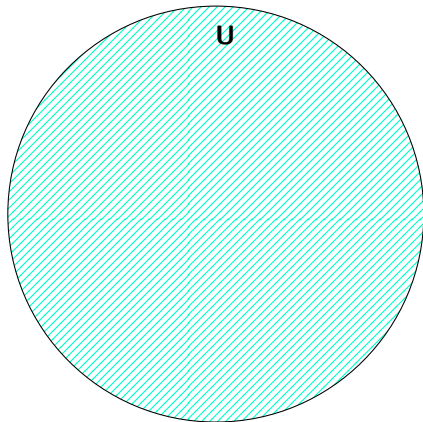
DSIC mechanisms

Valuation / Type Space

Mechanism Space

# Summary

DSIC mechanisms

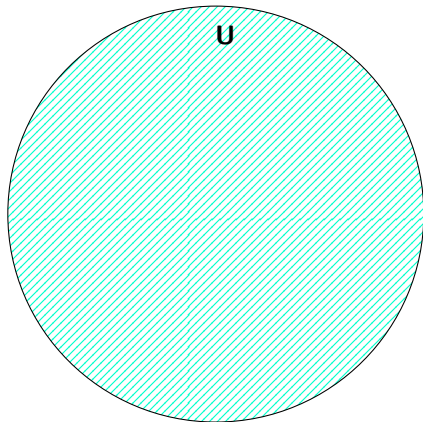


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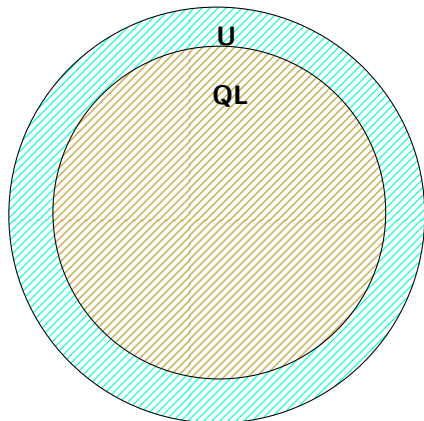
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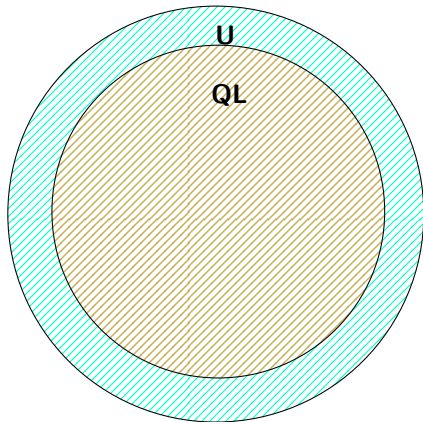


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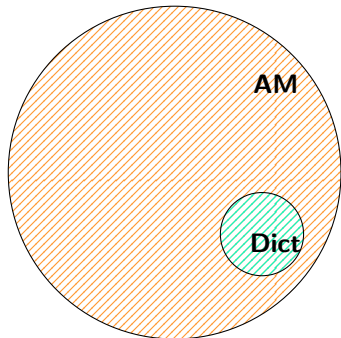


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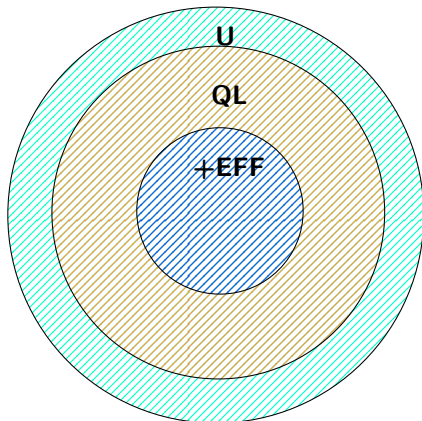
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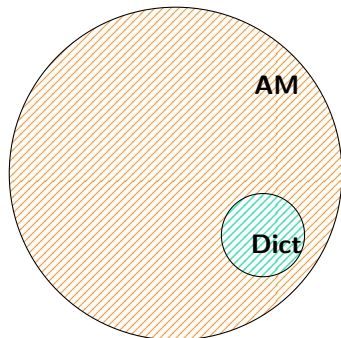
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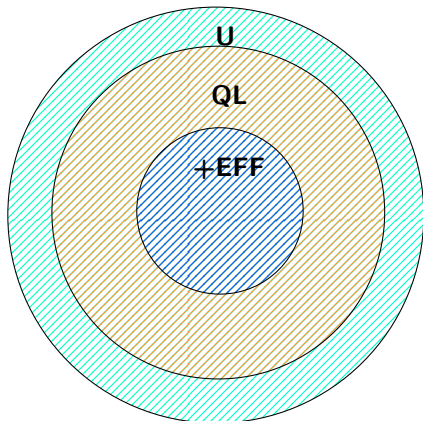
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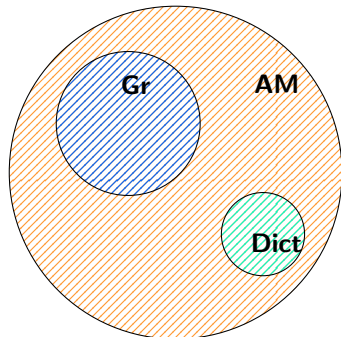
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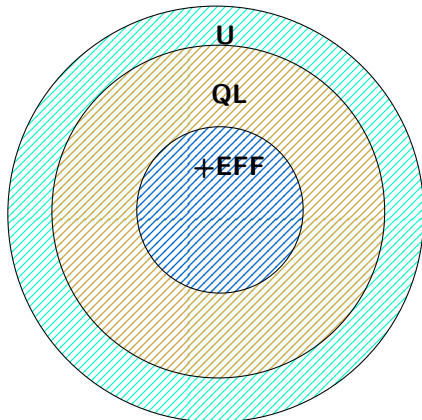
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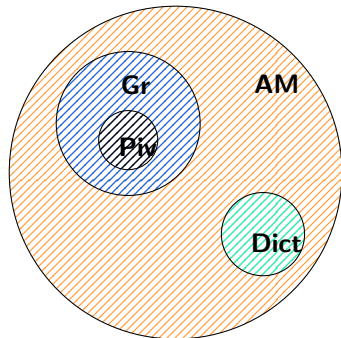
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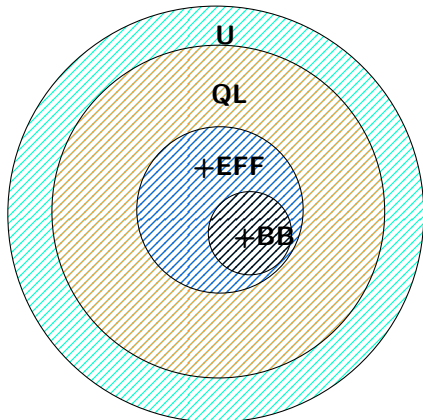
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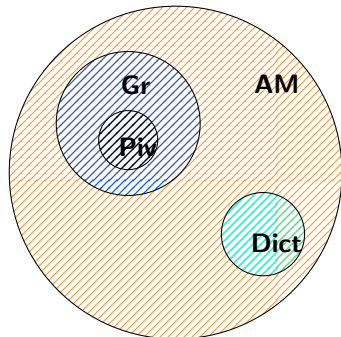
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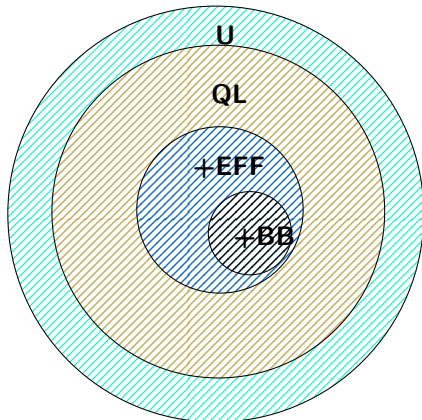
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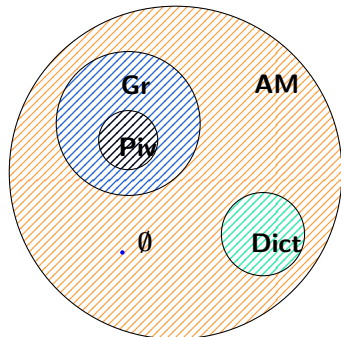
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Mechanism Space

# Thank you!

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<http://www.isid.ac.in/~swaprava>

# Value Difference Set

**Q:** What does affine maximizer mean?



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**A:** If  $f(v) = y$  then

$$w^\top v(y) + \kappa(y) \geq w^\top v(z) + \kappa(z), \forall z \in A \setminus \{y\}$$
$$\Rightarrow w^\top (v(y) - v(z)) \geq \kappa(z) - \kappa(y), \forall z \in A \setminus \{y\}$$

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- Define the *value difference set* for any pair of *distinct* alternatives  $y, z \in A$ .

$$P(y, z) = \{\alpha \in \mathbb{R}^n : \exists v \in V \text{ s.t. } v(y) - v(z) = \alpha \text{ and } f(v) = y\}.$$

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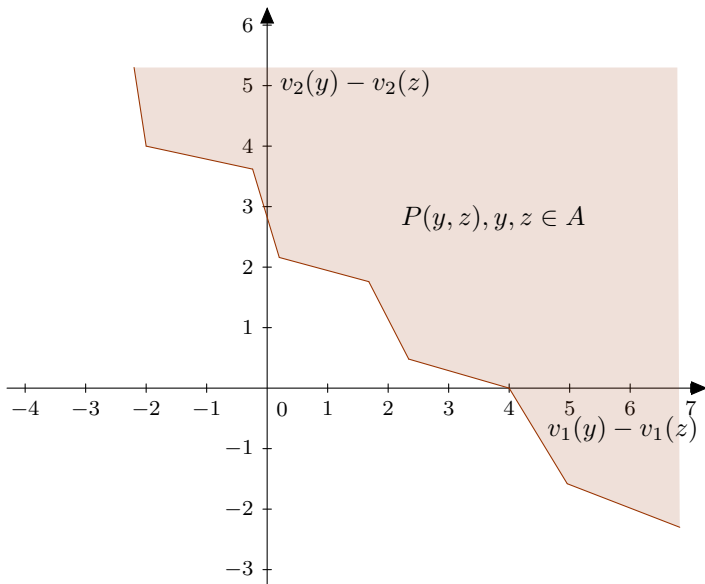
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### Claim

If  $\alpha \in P(y, z)$ , and  $\delta > \mathbf{0} \in \mathbb{R}^n$ , then  $\alpha + \delta \in P(y, z)$ , for all distinct  $y, z \in A$ .

## Graphical Illustration for Two Players



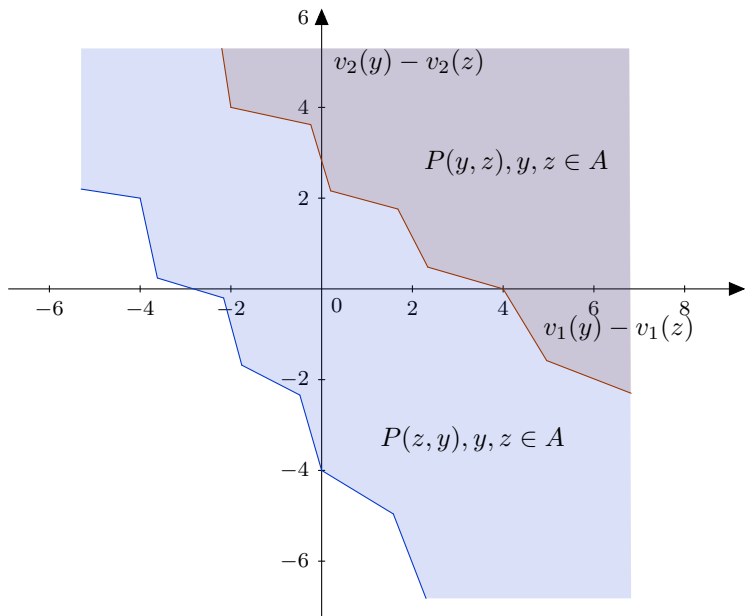
# Complementary Structures of $P(y, z)$ and $P(z, y)$

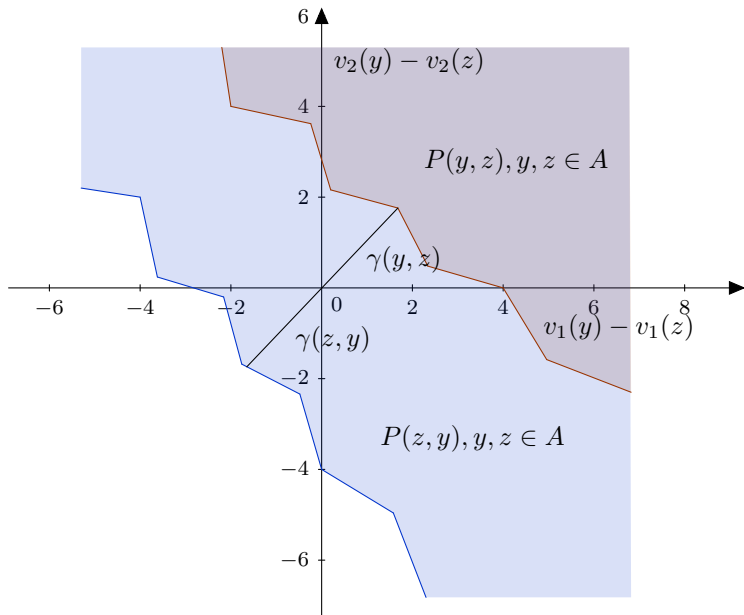
## Claim

For every  $\alpha, \epsilon \in \mathbb{R}^n$ ,  $\epsilon > \mathbf{0}$ , and for all  $y, z \in A$ ,

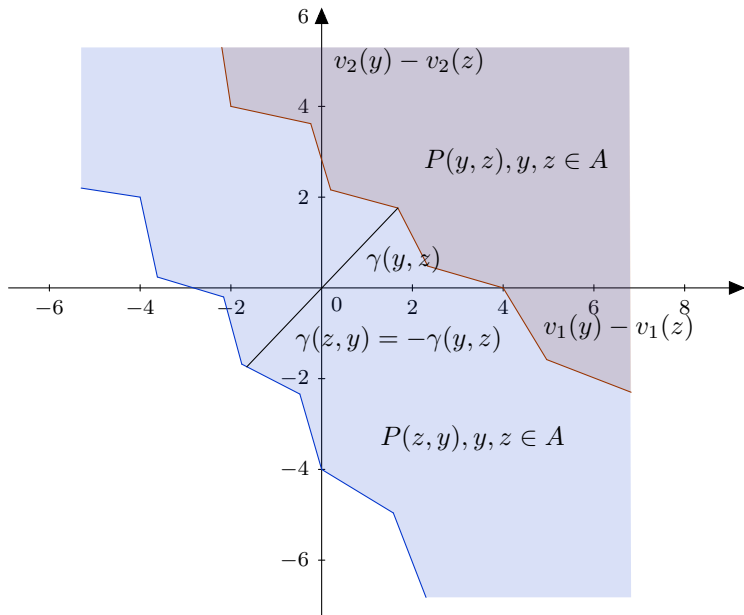
$$(a) \quad \alpha - \epsilon \in P(y, z) \quad \Rightarrow \quad -\alpha \notin P(z, y).$$

$$(b) \quad \alpha \notin P(y, z) \quad \Rightarrow \quad -\alpha \in P(z, y).$$









# Independence of $\overset{\circ}{C}$ from the Alternatives in $A$

- Define the translated set  $C(y, z) = P(y, z) - \gamma(y, z)\mathbf{1}$
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## Claim

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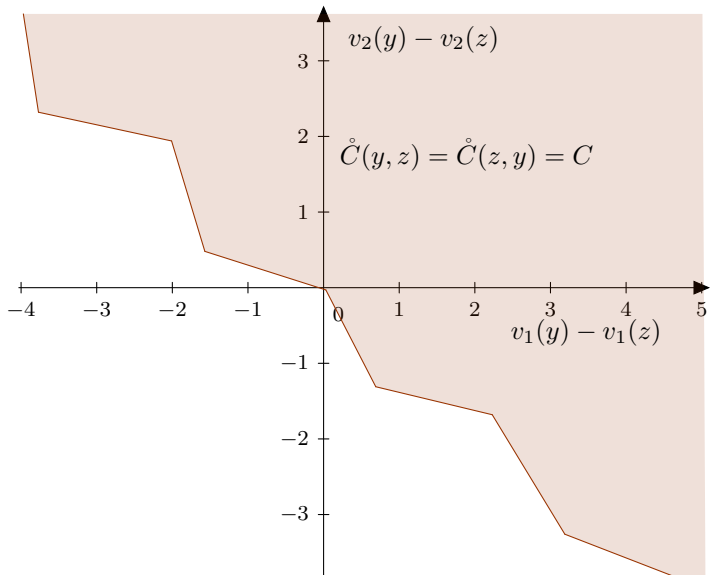
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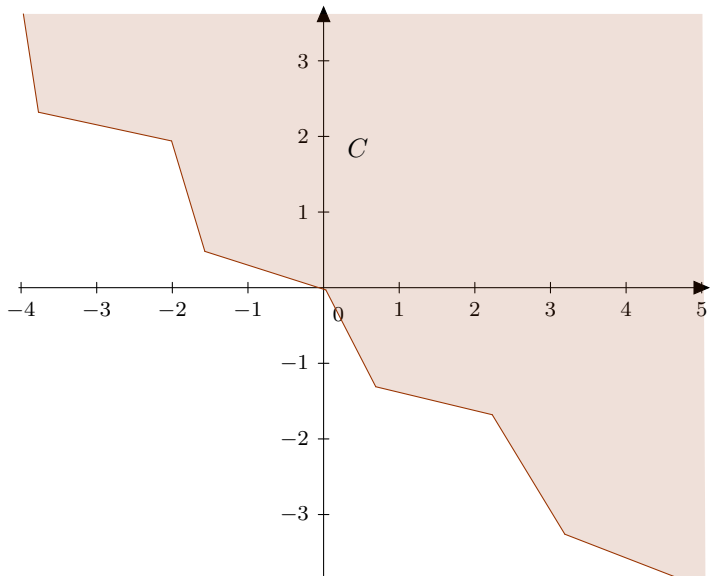
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**Remark:** Note that this result, in particular, includes the cases,  $\overset{\circ}{C}(y, z) = \overset{\circ}{C}(l, z) = \overset{\circ}{C}(l, y) = \overset{\circ}{C}(z, y)$ . Therefore, the claim holds even without  $y, z, w, l$  being all distinct.

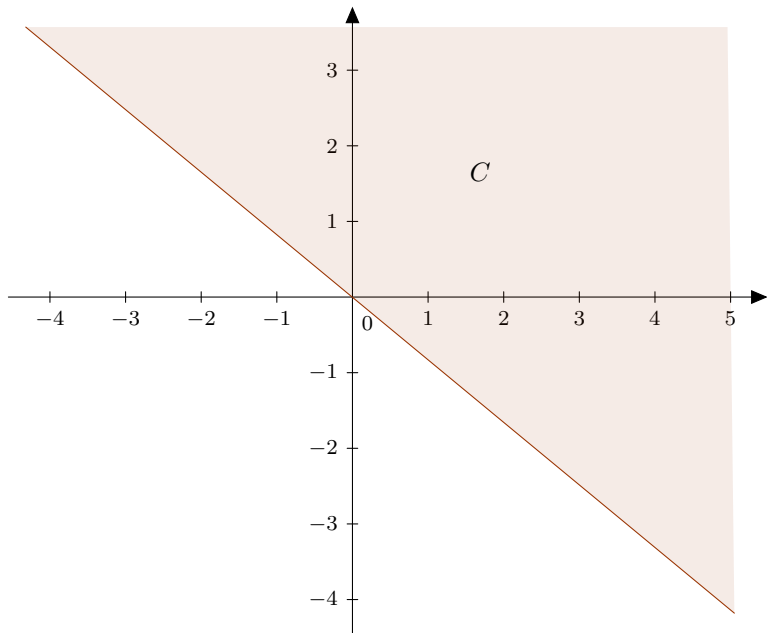




# Convexity of $C$

## Claim

*The set  $C$  is convex.*





# Holmström Characterization

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- Consider  $v_i(a) = v_i^*(a) + \epsilon$ ,  $\epsilon > 0$ , and write the DSIC constraint:

$$v_i^*(a) + \epsilon - p_{i,a} \geq v_i(b) - p_{i,b} \quad (1)$$

outcome does not change  $\Rightarrow$  payment does not change

## Holmström Characterization

- Consider  $v_i(a) = v_i^*(a) - \delta$ ,  $\delta > 0$ , and similarly:

$$v_i(b) - p_{i,b} \geq v_i^*(a) - \delta - p_{i,a} \quad (2)$$

- Combining Equations (1) and (2) and taking limits  $\epsilon, \delta \rightarrow 0$ , we get,

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- Substituting:

$$p_{i,a} - p_{i,b} = - \left( \sum_{j \in N \setminus \{i\}} v_j(b) - \sum_{j \in N \setminus \{i\}} v_j(a) \right)$$